

## FUND SNAPSHOT

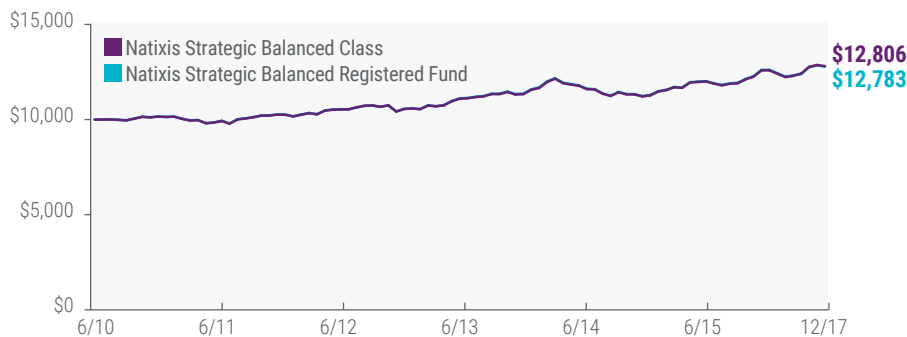
# Natixis Strategic Balanced Funds\*

DECEMBER 2017

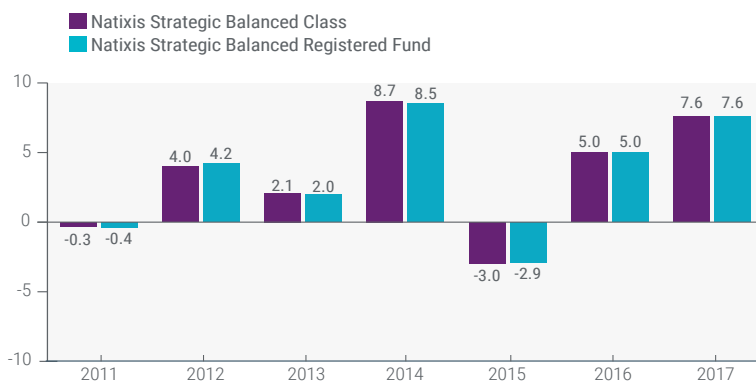
### FUND HIGHLIGHTS

- Dynamic balanced strategy focused on adding value through asset allocation.
- Invests primarily in Canadian equities and fixed-income securities, with the added flexibility of investing in global equities.
- Employs a quality-growth focus with a bias to low volatility equities and core fixed-income.
- Asset allocation changes are made on a monthly basis based on economic outlook and expectations of potential returns.

### GROWTH OF \$10,000<sup>2,3</sup>



### CALENDAR YEAR RETURNS (%)<sup>2,3</sup>



COMPOUND RETURNS <sup>2,3</sup>	Class %	Reg %
1 Month	-0.5	-0.5
3 Months	3.1	3.2
6 Months	3.0	3.0
Year to Date	7.6	7.6
1 Year	7.6	7.6
3 Years Annualized	3.1	3.1
5 Years Annualized	4.0	3.9
10 Years Annualized	-	-
Since Inception (annualized if > 1 yr)	3.3	3.3

RISK MEASURES <sup>2</sup>	3 Years	5 Years	10 Years
Alpha	-1.38	-1.07	-
Beta	0.88	0.81	-
R-Squared	79.81	77.03	-
Sharpe Ratio	0.56	0.77	-
Standard Deviation	4.61	4.28	-

### ABOUT THE FUND

#### Investment Objective

Combination of capital preservation, income generation and long-term capital growth

#### Benchmark Index

25% S&P/TSX Capped Composite Index  
25% MSCI World Index  
50% FTSE TMX Canada Universe Bond Index

Inception Date	05/31/2010
Fund Size	\$138,626,958
Management Fee <sup>1</sup> – A / F	2.00% / 1.00%
MER <sup>1</sup> – A / F	2.51% / 1.40%

### FUND CODES

Series	Registered
Series A	NXG4201
Series H	NXG4203
Series F	NXG4208
Series HF	NXG4209

Series	Dividend	Return of Capital
Series A	NXG4391	NXG4381
Series H	NXG4393	NXG4383
Series F	NXG4398	NXG4388
Series HF	NXG4399	NXG4389

Series	Compound Growth
Series A	NXG4341
Series H	NXG4343
Series F	NXG4348
Series HF	NXG4349

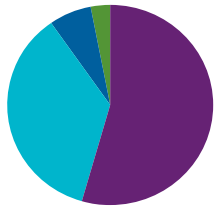
### RISK TOLERANCE

Low	<b>Low – Med</b>	Medium	Med – High	High
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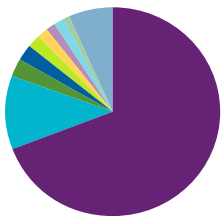
Portfolio as of 12/31/2017

## ASSET ALLOCATION



Equity	54.7%
Fixed Income	35.7%
Preferred Share	6.7%
Cash & Equivalents <sup>§</sup>	2.9%

## GEOGRAPHIC ALLOCATION



Canada	69.2%
United States	11.5%
Cash & Equivalents <sup>§</sup>	2.9%
Japan	2.5%
Hong Kong	1.9%
Netherlands	1.6%
Australia	1.5%
Singapore	1.4%
United Kingdom	1.1%
Other	6.4%

## CHARACTERISTICS (TTM)

Characteristic	Fund
Price / Earnings	19.21
Price / Book	2.65
Price / Cash Flow	10.74
Return on Equity	14.69%
Portfolio Yield	2.56%
Turnover Ratio (06/30/17)	15.86%

## SECTOR ALLOCATION

Sector	Fund %
Corporate Bonds	27.4
Financials	15.1
Industrials	11.0
Consumer Staples	6.2
Energy	6.1
Consumer Discretionary	5.4
Provincial Bonds	5.1
Utilities	4.1
Telecommunication Services	3.8
Health Care	3.4
Information Technology	3.0
Cash & Equivalents <sup>§</sup>	2.9
Materials	2.4
Federal Bonds	2.4
Real Estate	0.9
Asset Backed Securities	0.5
Municipal Bonds	0.3

## TOP 10 HOLDINGS

Top 10 Holdings	Fund
Cash & Equivalents <sup>§</sup>	2.9
Province of Quebec 3.50% 12/01/2022	2.3
Canadian Nat'l Railway Co	1.2
National Bank of Canada 1.96% 06/30/2022	1.2
Techtronic Industries Co Ltd	1.1
Royal Bank of Canada	1.1
Toronto Dominion Bank 3.23% 07/24/2024	1.1
Richelieu Hardware Ltd	1.1
National Bank of Canada	1.1
Deere & Co	1.1
<b>Assets in Top 10 Holdings</b>	<b>14.2</b>
<b>Total Holdings</b>	<b>178</b>

## MANAGEMENT

### Investment Manager

Cidel Asset Management Inc. has deep roots in the Canadian investment community combined with global reach. Since 1959, the firm has provided proven expertise and complete investing and financial management services to a loyal and growing number of private clients, institutions, foundations and public agencies. An independent investment firm, Cidel consistently provides their clients with superior investment selection based on proprietary research, prudent judgment, and excellent service.

### Co-Managers

Arthur Heinmaa, CFA  
Ronald Patton, CFA, CPA, CA

## TAX CLASS DISTRIBUTION RATES



Monthly	\$0.040 / share
Annual	\$0.48 / share



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Annual	\$0.48 / share

Natixis Investment Managers serves financial professionals with more insightful ways to construct portfolios. Powered by the expertise of 26 specialized investment managers globally, we apply Active Thinking<sup>SM</sup> to deliver proactive solutions that help clients pursue better outcomes in all markets. Natixis ranks among the world's largest asset management firms<sup>1</sup> (US\$961.1 billion AUM<sup>2</sup>).

Natixis Investment Managers includes all of the investment management and distribution entities affiliated with Natixis Distribution, L.P. and Natixis Investment Managers S.A. Services/products are not available to all investors in all jurisdictions.

1 Cerulli Quantitative Update: Global Markets 2017 ranked Natixis Investment Managers (formerly Natixis Global Asset Management) as the 15<sup>th</sup> largest asset manager in the world based on assets under management as of December 31, 2016.

2 Net asset value as of September 30, 2017.

\* On October 17, 2016, the NexGen Turtle Canadian Balanced Funds changed their name to Natixis Strategic Balanced Registered Fund and Natixis Strategic Balanced Class. The sub-advisor for the fund was changed from Rondeau Capital Inc. and J. Zechner Associates Inc. to Cidel Asset Management Inc. On December 9, 2016, the NexGen Canadian Diversified Income Funds merged into the Natixis Strategic Balanced Funds.

<sup>1</sup> Management Fee and MER are for the Tax Class Fund, Dividend as of 06/30/17.

<sup>2</sup> Performance for the Tax Class Fund is for Dividend, Series A.

<sup>3</sup> Performance for the Registered Fund is for Series A.

<sup>§</sup> Cash & Equivalents includes cash, short-term investments and working capital.

Commissions, trailing commissions, management fees and expenses all may be associated with mutual fund investments. Please read the prospectus before investing. The indicated rates of return are the historical annual compounded total returns including changes in share and unit value and reinvestment of all dividends and distributions and do not take into account sales, redemption, distribution or optional charges or income taxes payable by any securityholder that would have reduced returns. Mutual funds are not guaranteed, their values change frequently and past performance may not be repeated. Mutual fund securities are not covered by the Canada Deposit Insurance Corporation or by any other government deposit insurer.

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